

Cyclepages.com



S A M P L E

Presented by:

The Elliott Group
e-Service Relationship Builders

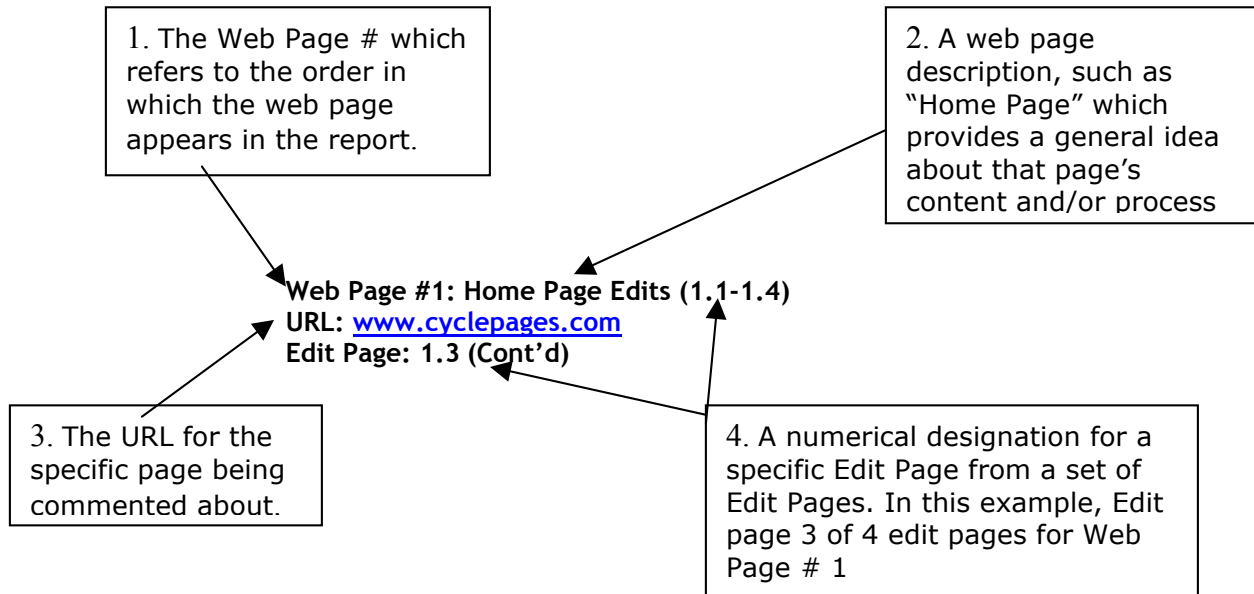
About the EZ Points Developer Report™

The report is designed to easily communicate to developers and those managing developers key issues and solutions related to information interfaces such as a website. This is accomplished by pointing out specific design, content and information architecture issues on a web page by web page basis for key web pages related to specific tasks or processes such as using a shopping cart or selecting a product. A corresponding solution for each issue is suggested for consideration by the development and management team.

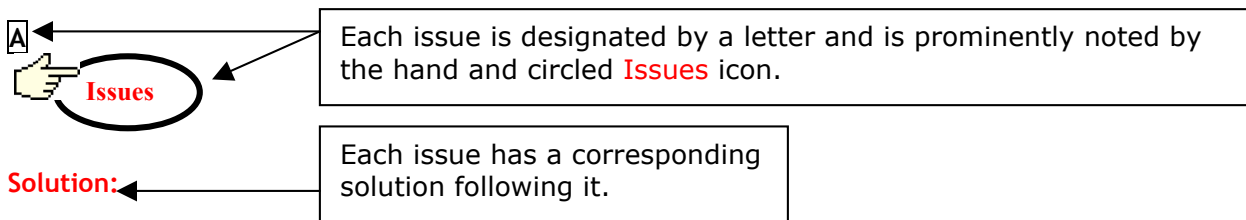
How to use this report

When the report is opened like a book the specific issues and corresponding solutions are on the pages on the left hand side and the web pages being commented on are on the page on the right hand side.

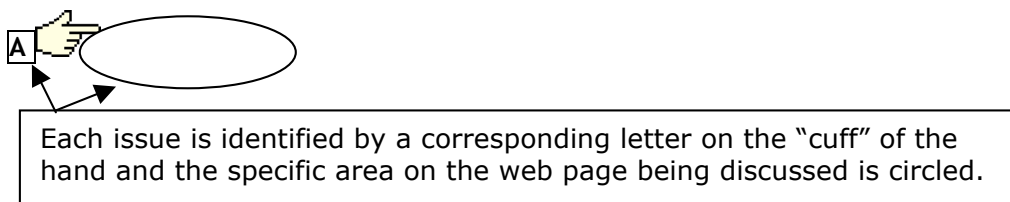
A. The specific web pages being discussed are identified by several methods:



B. On the Issues and Solutions Page



C. On the page being commented about a graphic of the web page is displayed.



Web Page #1: Home Page Edits (1.1-1.6)

URL: www.cyclepages.com

Edit Page: 1.3

G



For the customer user they may not understand the distinction between Store and Marketplace. It is not clear who marketplace is for. The differentiation on the top navbar and the main screen section below makes a distinction that: 1. There is a difference for the user between the sections. 2. Both sections are for them but when the section is opened there is a message for vendors. 3. Highlights the seams in the service and possibly detracts from one of the key benefits of the service, the seamlessness the site offers in order processing, billing, searching, etc. Selecting Marketplace is an irrelevant step in the shopping process and may be contrary to the general promise of shopping efficiency for the customer unless there is some value to be gained by navigating to this page.

Solution: Change current marketplace home page message to reflect benefits to the customer e.g. One stop shopping to order hard to find and specialty manufacturer parts for your motorcycle. Identify vendor specific messages and, where possible, place them on a link off this page so that they experience vendor marketplace as a customer first and then move on to vendor business issues. To increase value for customer and vendor add a set of vendor links that link directly to a page with all the products offered by that vendor on the site along with their product integrity/value/benefit statement. Provide a return route for shoppers who don't select marketplace specials or vendor links.

H



Main body banners Grand Opening, Store Specials and Marketplace Specials have similar characteristics to top navigation bar selections Home, Store and Marketplace which may lead users to believe that they are also selectable.

Solution: Given limited home page real estate there is an opportunity here for the user by selecting these banners to open up to a larger page with more content/product specials. For those who wouldn't select the banners there should also be a link at lower right of section i.e. "more ...grand opening... ..store...marketplace... specials"

I



Secure site notification is "buried" on the bottom of the page.

Solution: Move to the left of "View Cart" on the top navigation area where it will be of greater relevance.

J



This link is currently not working and the user may not clearly understand what "Legal Info" means.

Solution: Link to the appropriate content and consider using a more functional term(s) to describe the link.

Web Page #1: Home Page Edits (1.1-1.6)

URL: www.cyclepages.com

Edit Page: 1.3 (Cont'd)

The screenshot shows the Cyclepages.com website interface. At the top, there is a navigation bar with links for Home, Marketplace, View Cart, My Account, Help, and Contact Us. Below this is a search bar and a list of categories. The main content area features several promotional banners and product listings. Annotations include hand icons pointing to the 'GRAND OPENING' banner, the 'Store Specials' banner, the 'Marketplace Specials' banner, and the 'thawte SECURE SITE' logo. A vertical arrow points from the 'thawte SECURE SITE' logo up to the 'GRAND OPENING' banner.

GRAND OPENING

We did it! Thanks to everyone-- colleagues, friends, and family, that helped make this happen for all of us.

Thanks again and welcome, we're excited to have you!

[Marco Bianco](#) & [Jacob Toledo](#)

Thor SVS Helmet **Full Face Helmet**

Reg \$169.95 **Closeout! \$119.95**

RF 900 Picotte 2 **\$404.99**

Cyclepages.com is Growing!

We're working hard to offer you great service!

Thousands of new products regularly added!

Edelbrock Carbs

Great Prices On Edelbrock Carbs For Harleys

Store Specials

DOWCO Covers

\$79.95

Protector Sport Motorcycle Cover

Looking for Something Special?

Try Our Advanced Search

Marketplace Specials

Vendor Marketplace

In addition to our regular store, Cyclepages has a Vendor-driven marketplace, allowing you access to all kinds of special products and services!

Find Out More!

CYCLE THERAPY

Many Used Parts Online Now!

'97 ZX9R Upper **Honda '00 CBR F4 Tail**

\$109.00 (Used) **\$179.00 (Used)**

[Home](#) | [Store](#) | [Marketplace](#) | [Shopping Cart](#) | [Your Account](#) | [Help](#) | [Customer Service](#) | [Shipping Info](#) | [Legal Info](#) | [Contact Us](#)

thawte SECURE SITE
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